

## **ABOUT FIMO®**

## Our Vision · Our Mission · Our Values

#### TRADITION AND MODERNITY

In a constantly evolving market, such as Telecommunications, FIMO Group is committed to always provide customers with "on purpose" studied, designed and manufactured components. All FIMO solutions, aimed at solving any possible installation problem, are fully supported by a continuous efforts and investment into research and development, technology innovation, manufacturing process optimization and excellence in execution.

With over 80 years of history and experience, a significant geographical presence, the Group is strongly positioned at the high-tech end of the telecom accessories sector.

FIMO has solid technical and ethical foundations and his business approach is a perfect blend of family tradition and managerial modern vision.



The FIMO Group's vision and mission provide the fundamental engine of our daily engagement. Our values drive our commitment to customers and work.

#### Our vision

We believe in the efficient and sustainable telecommunication infrastructure as a primary driver in the international integration.

#### Our mission

We provide our customers with always-innovative solutions based on state-of-the-art technology, manufacturing cycle's optimization and services' excellence.

#### Our values

Innovation – every day we pursue innovation in all we do.

Intuition – we listen our customers to properly identify their real needs.

Straightness – we preserve consistency and ethical behaviour in all our actions.

#### **OUR CUSTOMERS ... OUR FOCUS**

FIMO has established strong relationships with the major players in the Telecommunication industry thanks to a unique understanding capability of their primaries needs.

Customer centricity, guaranteed by ensuring that customers are always at the centre of FIMO business's philosophy, operations and ideas, is a constant behaviour of the Group and is reflected from product design through to delivery, and provision of a constantly monitored level of service.

SUPPORTING THE SUSTAINABLE DE-VELOPMENT OF THE WORLD'S TELE-COM INFRASTRUCTURE



The FIMO Group's solutions are designed to support the development of the world's telecoms infrastructure. Supporting the infrastructures of many of the world's leading telecoms operators, the FIMO Group delivers solutions that help link communications to communities around the globe.

Our business is made up of five business units – Telecom Solutions, Broadcasting Solutions, Fibre Optics Solutions, FTTA Solutions and Kitting Solutions.

#### **Telecoms Solutions**

This business covers the main product sectors of coaxial and radiant cable accessories. FIMO offers a comprehensive range of products, services and the knowledge required to meet the increasing demands of our customers in terms of quality, efficiency and cost-effectiveness.

#### **Broadcasting Solutions**

The importance of transmission line quality is easily overlooked when planning a broadcasting site. Whatever the type of line choice made, FIMO accessories will significantly support the system's overall performance and expansion capabilities.

#### **Fibre Optics Solutions**

Economic growth, entertainment, employment, e-learning and e-health depend more and more on fibre networks. Broadband is creating new lifestyle choices and stimulating economies everywhere.

Access to fast communication networks is vital to homes and businesses in rural and urban communities.

Responding to this demand FIMO offers a comprehensive array of fibre optic cables installation accessories to assist all customers in fibre-based networks implementation. Whether you are supporting Fibre-to-the-Antenna, DAS, or data centre,

FIMO's fibre optic cable accessories portfolio is designed to meet your needs.

#### **FTTA Solutions**

The connection between the base station and remote radio unit is the key to the quality of the data transmission to the end user. Our extensive experience in the fibre-optic technology field, innovative product development and our long-term co-operation with the leading OEMs and network operators in the telecommunication sector enables us to develop the next generation of universal, FTTA cabling systems.

#### Kitting Solutions

Kitting Telecom, a company fully integrated in FIMO Group, has become the industry reference for integration "Plant" (mast tree, garden terrace).

Special materials usage, visual optimization, easy to install solutions and wide spread geographical distribution are the main guarantee we offer the market with all our different product applications such as:

Pylons

Roof top equipment

Free standing & Elastomer products

Guard railing

#### OUR PEOPLE ... OUR STRENGTH

FIMO strongly relies on the expertise of its people to provide valuable solutions and services to all major customers involved in projects on every continent.

Our people are our most valuable asset and we are continuously investing in their capabilities, training and expectations.

We strongly support the value of teamwork and we consider the quality of our human resource management as fundamental to the success of our business.



# YOUR GLOBAL VALUABLE SOLUTION Products Overview

## **Cable Clamps**













SRF

**BRF** 

OX

MCC

USC

**UCC** 

Cable clamps for coaxial, fiber optic and power cables. FIMO cable clamps are suitable for a quick, safe and secure installation of cables and pipes on any kind of support.

## **Radiating Cable Fixings**













**RAC** 

**RAW** 

RAX

**RAR** 

**RFQ** 

SCC

Cable Clamps for Radiating Cables. FIMO radiating cable clamps offer a wide range of solutions for a fast and secure installation of cables in railway, motorway and underground tunnels.

## **Grounding Kits**













**UEK** 

UGK

**CGK** 

**KMT** 

**EGK** 

**LGK** 

Grounding kits. FIMO Grounding Kits offer multiple solutions for the earthing of coaxial cables, hybrid cables and elliptical and rectangular waveguides.

# YOUR GLOBAL VALUABLE SOLUTION Products Overview

### **Wall Entries**







**PTR** 







PMR PPS

PGA

**COR** 

**PAS** 

Wall entries, waterproof and fire resistant, for coaxial cables, waveguides, optical fibers, power cables and any type of pipes. FIMO's wall entries are suitable for installations in the telecommunication industry as well as in the shipyards, constructions, oil&gas, offshore, aeolian industry and in all industrial infrastructures.

### **Accessories for Installation**













WPK

WPE

TEF

NEP

**NAS** 

**BUT** 

Accessories for Installation. FIMO accessories for installation are the completion of the range of products offered for fastening, grounding and sealing cables and pipes.

## Camouflage and Site Solution



Camouflage of Masts, Camouflage of Antennas, Other Camouflage Solutions, Collective and Individual Protections, Elastomer Products.

