



stl.tech

Corporate Presentation



We Integrate Digital Networks for Our Customers

Core
Business

Customer
Segments



Telcos



Cloud
Companies



Citizen
Networks



Large
Enterprises

opticonn

Optical
Connectivity

accellus

Wireless
Connectivity

FTTx
mantra
One Solution. Countless Opportunities

FTTx Integration
Network

netmode with LEAD 360

Network Modernisation
+ Fibre Deployment

End-to-End
Solutions

Portfolio
Offerings



Optical
Interconnect
Products



Virtualised
Access
Products



Network
Software
Products



System
Integration
Services

- Glass Preform
- Optical Fibre
- Optical and Specialty Cables
- Optical Interconnect Kits

- Programmable FTTx
- Virtualised RAN
- RAN Intelligent Controller
- Network Orchestrator
- Wi-Fi 6

- Digital BSS Platforms
- Network Operations Platforms

- Network Design Services
- Network Integration Services
- Network O&M Services
- Data Centre Network
- Private Enterprise Network

Unique
Capabilities

Transforming **billions of lives** through **digital networks**



hunger to
learn



keep it
simple

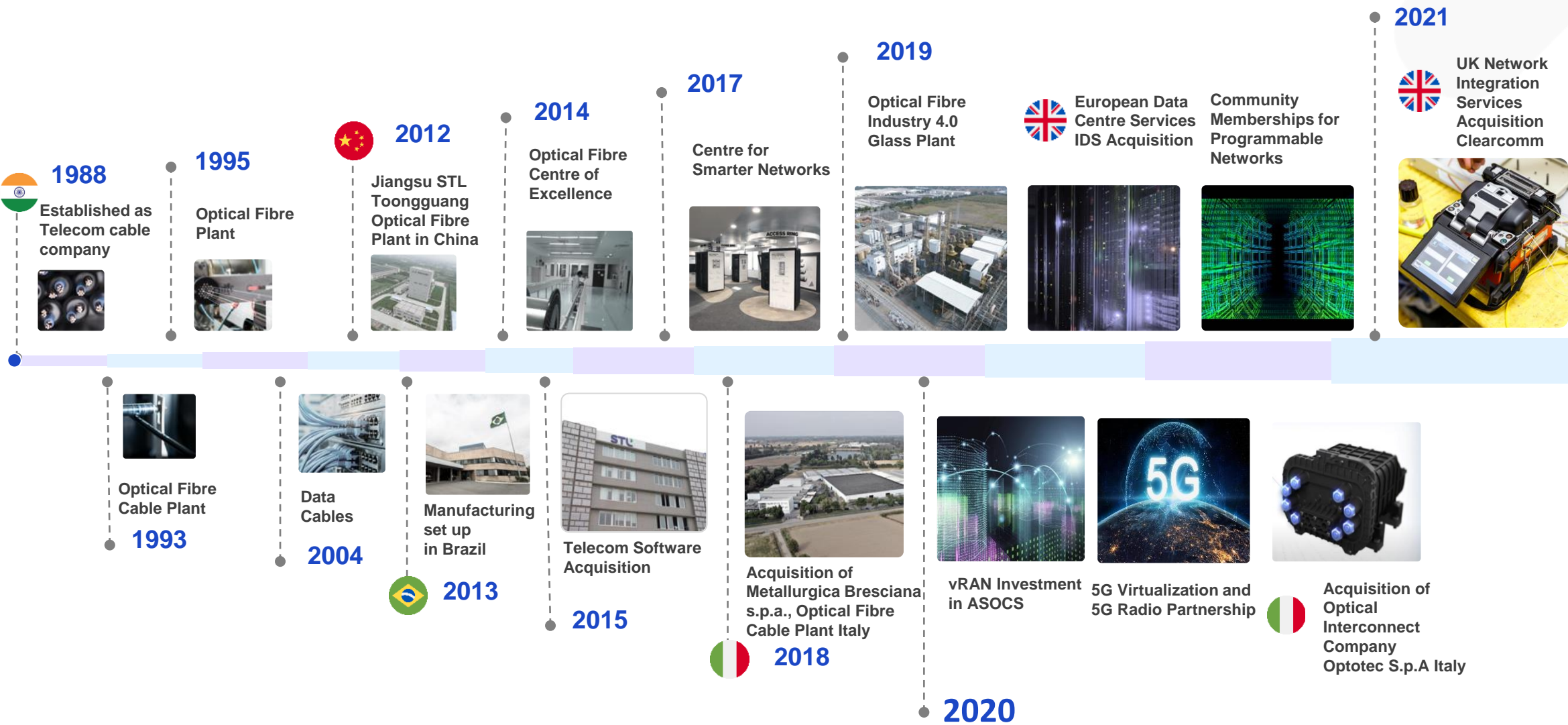


promises
delivered



respect &
empathise

Company History



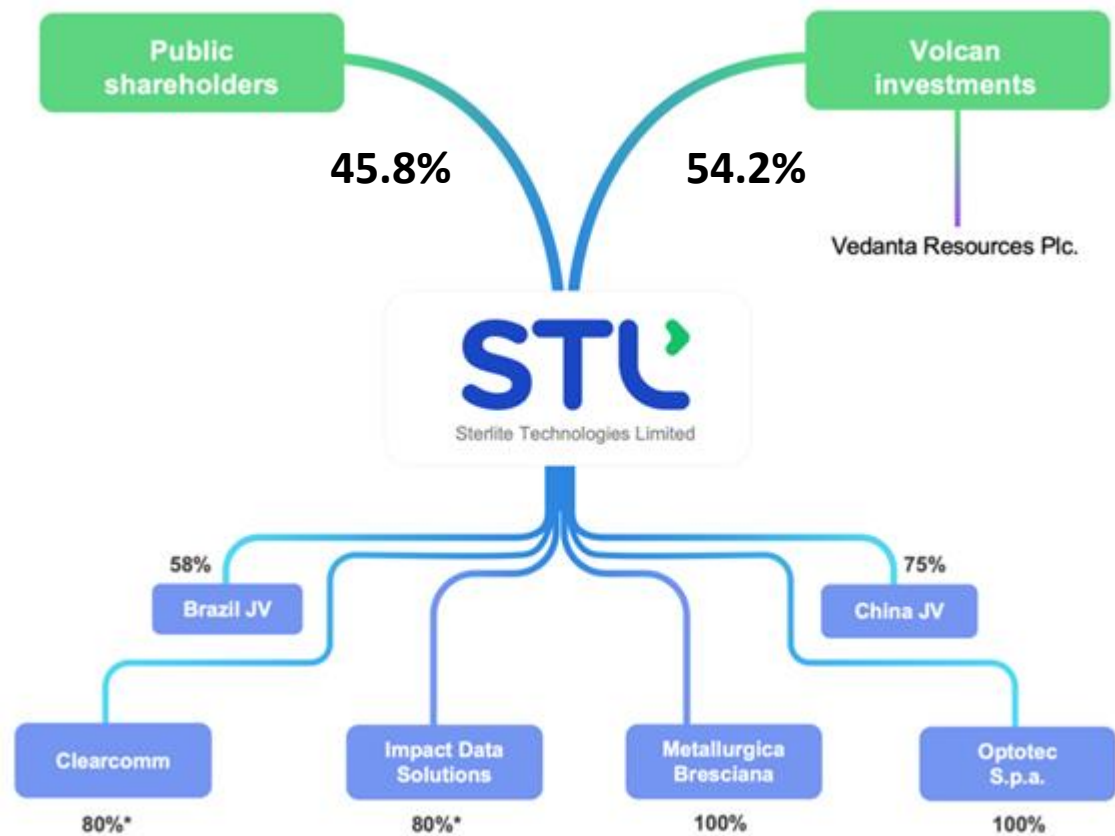
Corporate structure and shareholding pattern



Corporate structure

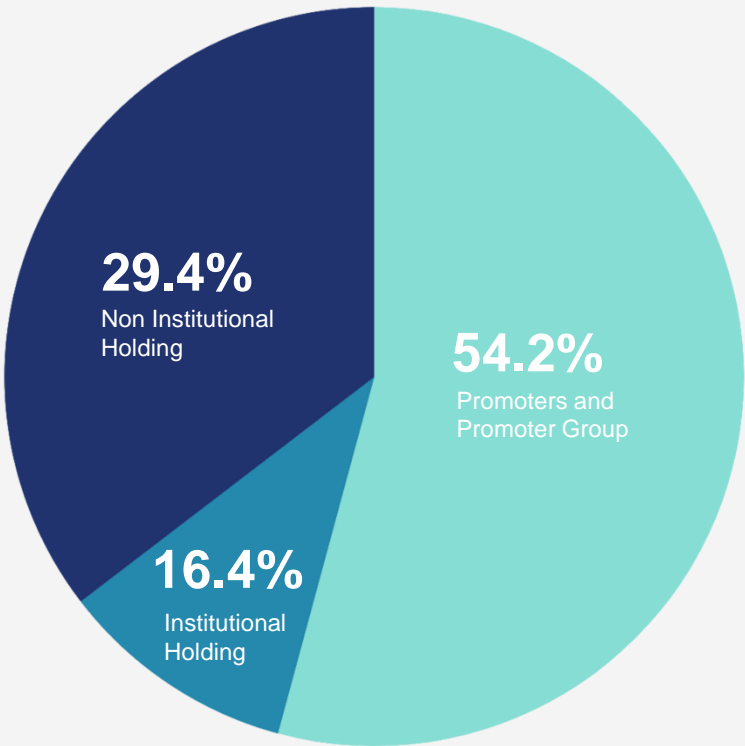
As on Sep 30th, 2021

Only Subsidiaries that are material are disclosed



Shareholding pattern

Source: Company information; Karvy Shareholding Services; Data as of Sep 30th, 2021



STL in Numbers



Rs. 48.25 bn.

FY21 Revenue

India (56%), EMEA (37%),
America (4%), China (1%), RoW (2%)

8

Global production facilities
50M fkm optical fibre capacity

2

Software development centres

4

Innovation centres

India and UK
System Integration Services

GLOBAL FOOTPRINT



636

PATENTS
Across the network layer

Zero

WASTE TO LANDFILL
Shendra, Rakholi, Dadra

BCG, Gartner
RECOGNITION

TOP 100 TECH CHALLENGERS
TOP 5G RAN VENDOR

*Conversion rate assumed : 1USD = 70 INR

Recognition by market influencers



Gartner

Gartner

- STL has been listed by Gartner as one of the 18 representative suppliers. Gartner Peer review rating of 4.3 out of 5
- Recognised as top 5G RAN vendor
- Recognised in Gartner Market Guide OSS/BSS
- STL mentioned by Gartner as an Enabler for enhanced partner ecosystem support in Digital Marketplace



Boston Consulting Group (BCG)

STL named as one of Top Tech Challengers in BCG Tech Challengers Report 2020



STL Partners

- STL has been featured in the prestigious list of 'Top 60 Edge Computing Companies' to watch in 2021 by STL Partners
- Top 10 RAN vendors to watch out for in 2021 by STL partners



Indian Institute of Management Ahmedabad (IIM-A)

STL is now in an IIMA case study. From cable manufacturing to end-to-end solution provider.

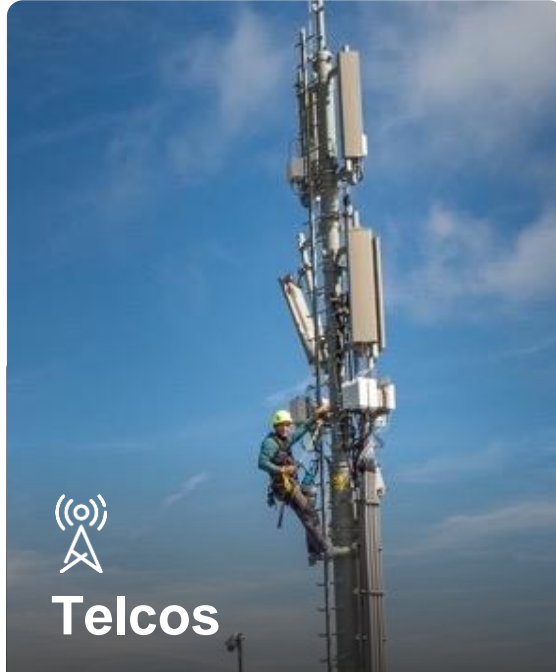



PORTULANS
— INSTITUTE —

Network Readiness Index (NRI)

STL in partnership with Portulans Institute released the Network Readiness Index (NRI) Report.


Customer Segments





Telcos

to connect

each customer with the latest data applications while ensuring better experience




Cloud Companies

to enable


future applications and immersive content by bringing compute and storage capabilities to the edge





Citizen Networks

to empower

every citizen with high-quality primary connectivity




Large Enterprises

to create

secure networks for the specialized enterprise use cases

4 End-to-End Solutions



Optical Connectivity

- Optical Products
- Prepared Sub-Systems
- Smart Logistics
- Partner Services

for all network topologies



One Solution. Countless Opportunities

FTTx Integration Network

- Design for scale, latency, agility
- Rollout, activation
- programmable open orchestration

for fibre access network



Network Modernization + Fibre Deployment

- Comprehensive network redesign
- Future readiness
- Transport, compute, security
- Large scale design
- Lean Fibre rollout
- Operations & Management Services

for enterprise and core networks



Wireless Connectivity

- Wireless solutions that bring together micro, macro radio, intelligent controller and orchestrator across CU, DU, RU

for Telco networks

Portfolio of Offerings



Optical Interconnect Products

- Glass Preform
- Optical Fibre
- Optical and Speciality Cables
- Optical Interconnect Kits



Virtualised Access Products

- Programmable FTTx
- Virtualised RAN
- RAN Intelligent Controller
- RAN Orchestration
- Wi-Fi 6



Network Software Products

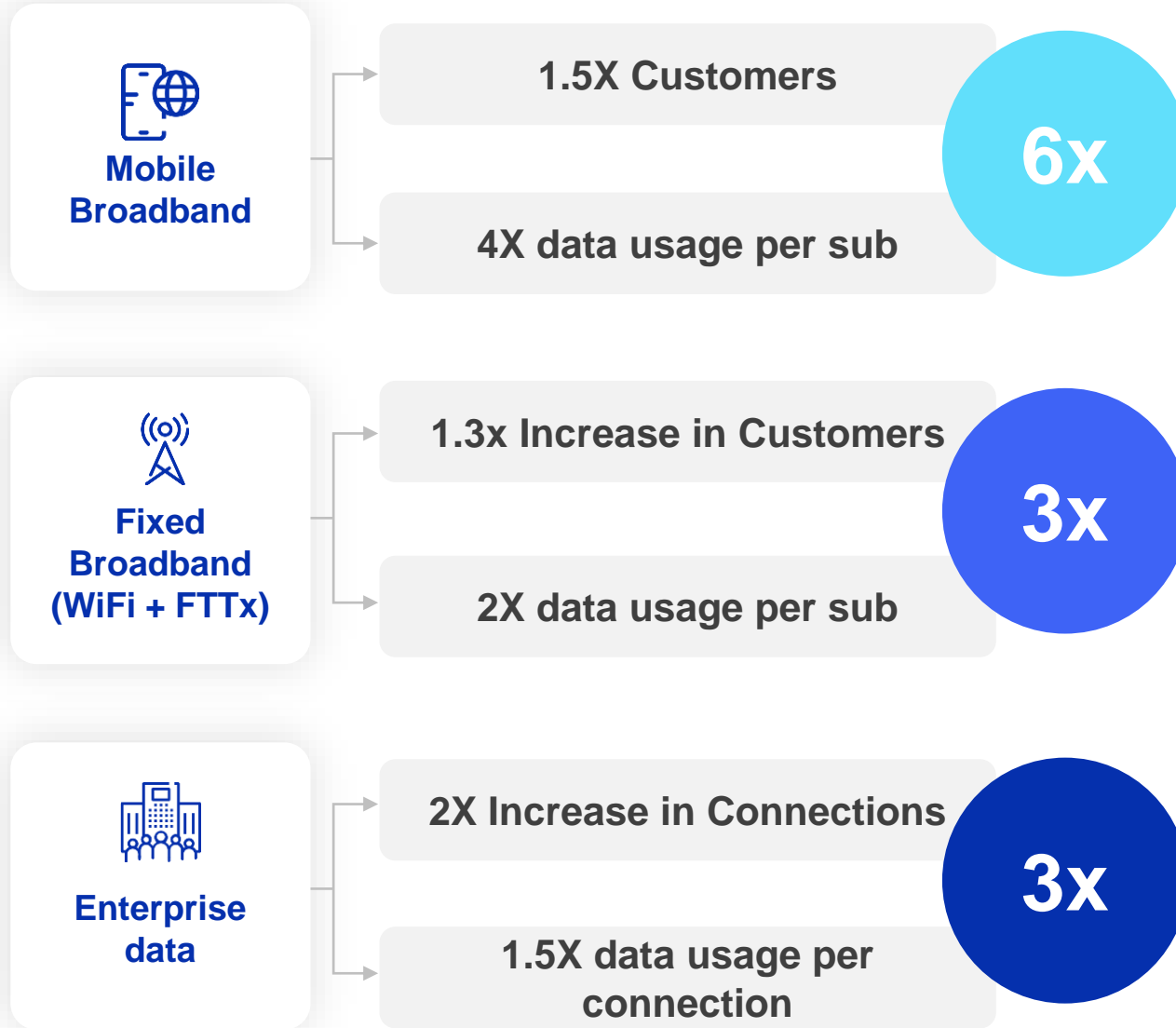
- Digital BSS Platforms
- Network Operations Platforms



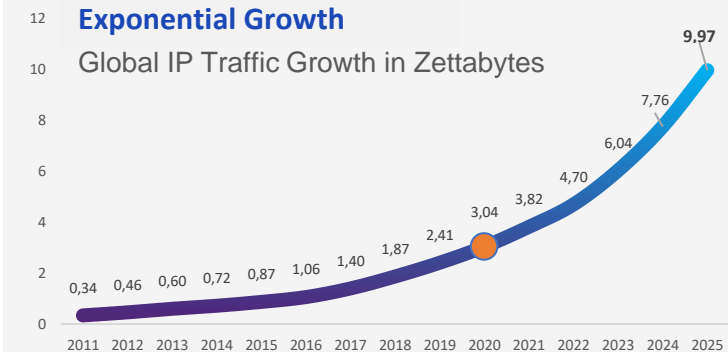
System Integration Services

- Network Design Services
- Fibre Rollout Services
- Network O&M Services
- Data Centre Network
- Private Enterprise Network

Data Growth is Continuing and Accelerating



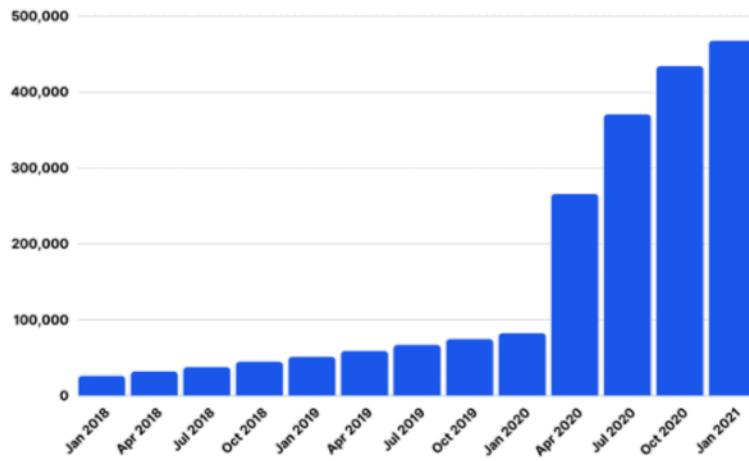
Unprecedented growth happening in digital networks



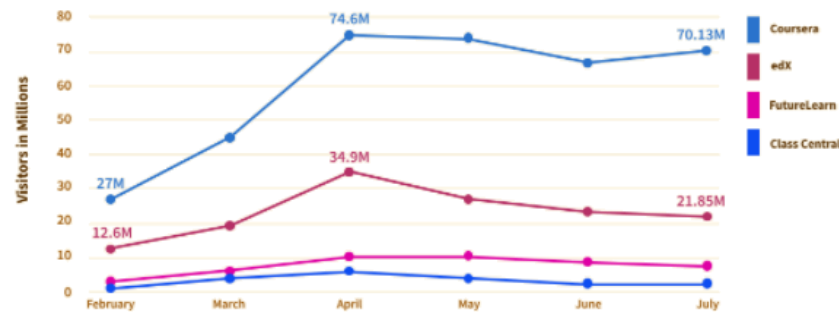
Digital provided us the means to continue being connected



Work, Education continued with digital presence



Zoom's business customer base grew by **470%** during 2020-2021



100 Mn new visitors enrolled on online education apps (*Past Six Months*)

Network Providers sharpened their focus



Added 5,300 broadband towers per Qtr during 2020-21



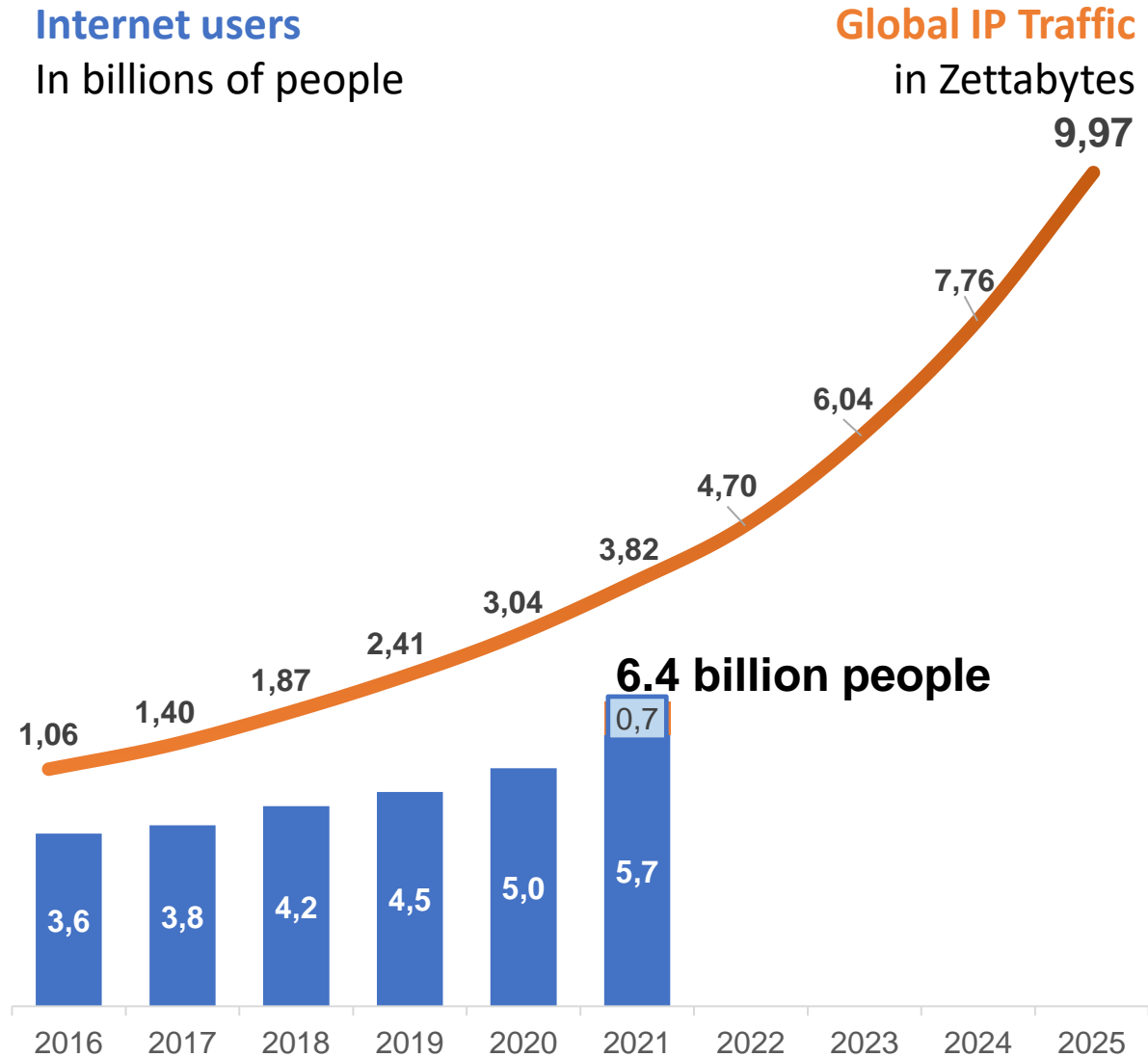
Plans to cover 2 Mn households with 5G by 2021

Bridging the Digital Divide became “priority”



Open reach to connect 5 million homes this year as a part of its £15 billion programme to reach 25 million premises all over the UK.

A decade long network creation cycle has started



- **2.2 Mn new users everyday**
came online since 2020
 - 3X the adoption rate vs. before
 - In 2015-18, 0.7 mn users came online everyday
- **Global IP traffic will grow 3X**
in the next 3-4 years

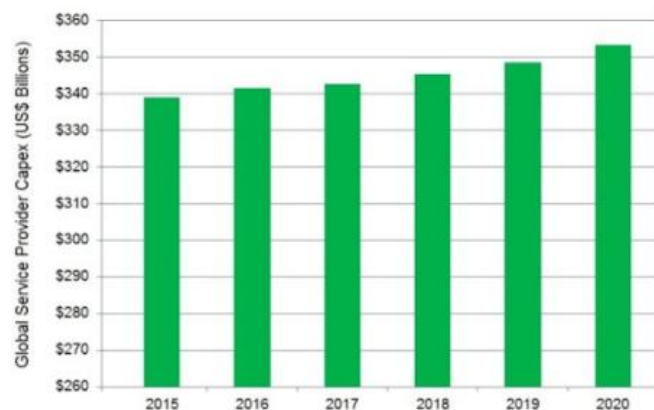
Source: Cisco for Global IP traffic
Source : Internet World Stats, for Internet users

A decade long network creation cycle has started



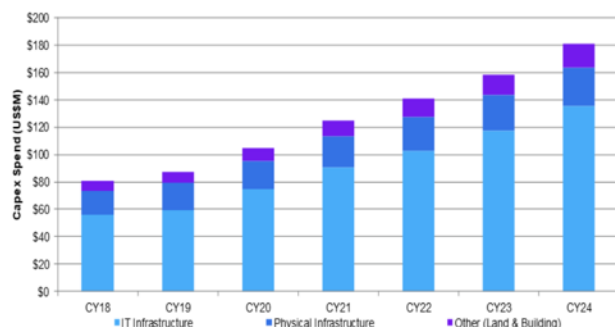
Telcos and Cloud companies are increasing their capital expenditure

Telcos



Much higher capex in 2021 and beyond

Cloud



amazon Microsoft
announce global
Data centres expansions

Source: Omdia

© 2020 Omdia

Data centre capex forecast by equipment category

While new capital is coming from PE funds, Governments and Enterprises

Private Equity



Enterprises



Audi, Ford, BASF invest in private 5G

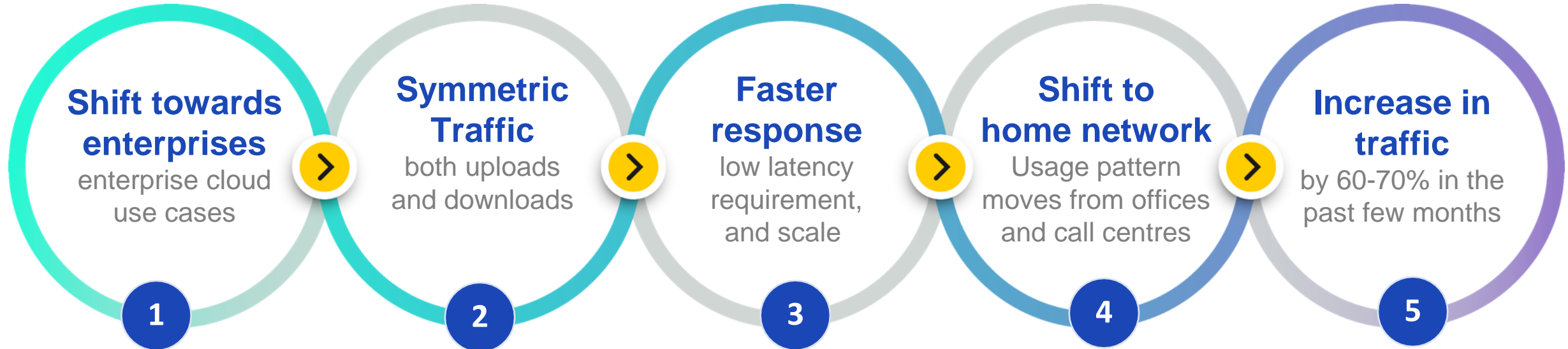
Citizen Networks



allocates \$9.2 bn for RDOF

- UK invests \$6.9 Bn
- India lays out \$ 2.4 bn
- US to spend \$65 billion to “future-proof” connectivity

5 Major behaviour shifts will drive up demand



The Decade of Network Creation

Next Gen Networks are being built on 4 Tech Confluences



Close to the Edge
EDGE

At the Edge

By 2025, **75%** of enterprise-generated data will be created and processed at the edge – as against **10%** in 2018

Gartner

Seamless Wired & Wireless
CONVERGED

Optical

&

Radio

FTTH network can be very easily made **ready for 5G** with minimal additional investment



Enhanced Experience
COMPUTE

Connectivity

&

Compute

Micro data center market will leap from **\$3 bn.** in 2018 to nearly **\$15 bn.** by 2025

Global Market Insights
Insights to innovation.

Agile, Scalable, Agnostic
DISAGGREGATED

Hardware

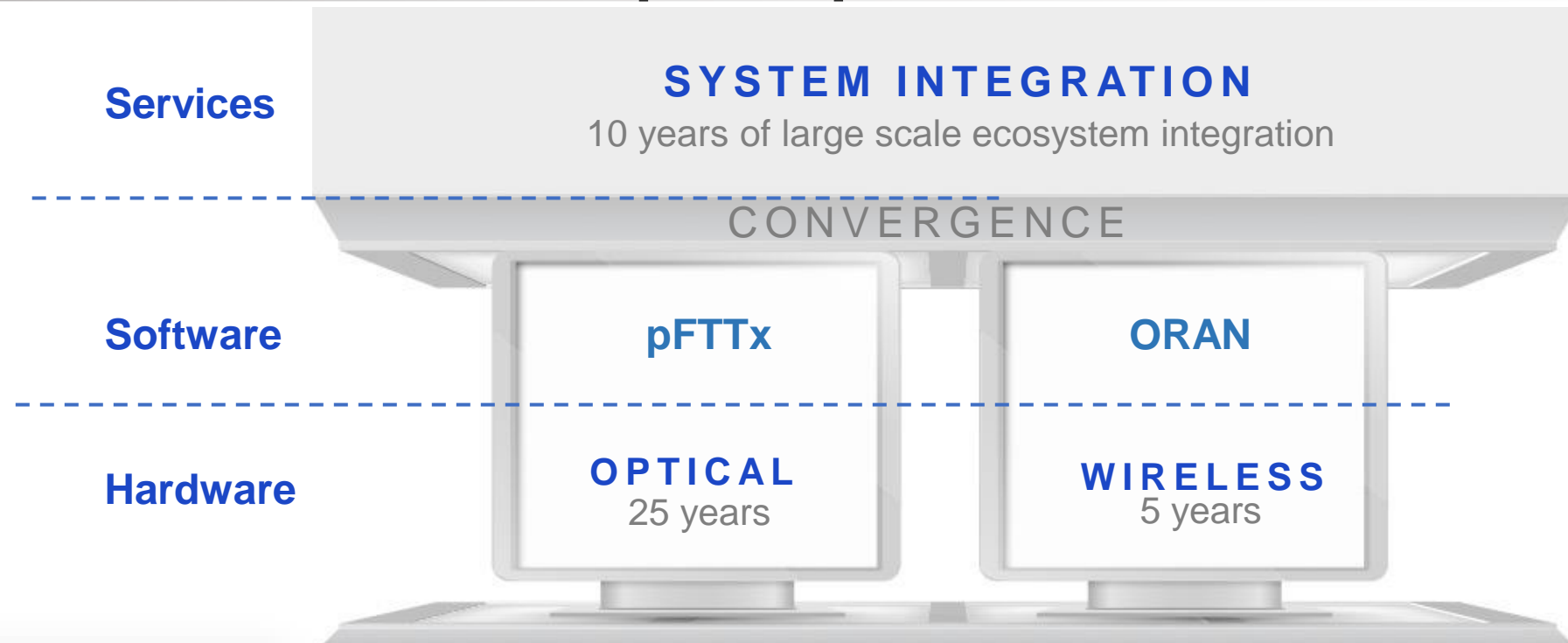
&

Software

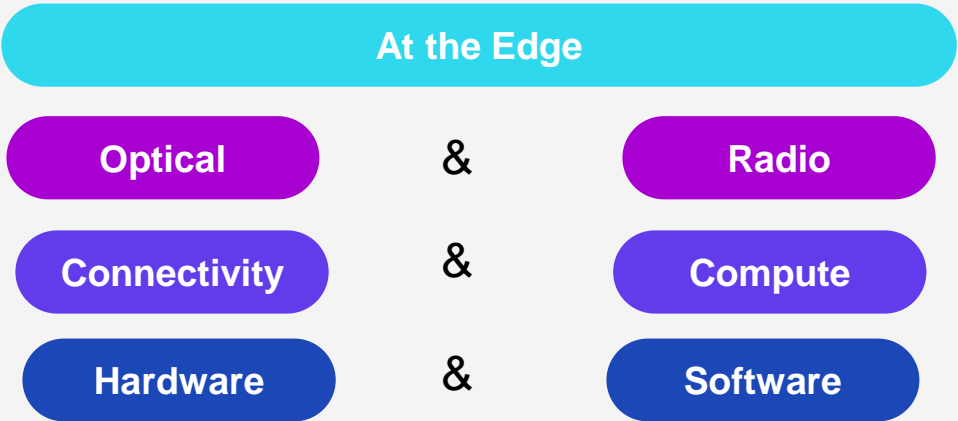
Dish plans to cover **70% of the US population** by June 2023 with its standalone Open RAN-based 5G network



Over 25 Years, We have built these Unique Capabilities



- EDGE
- CONVERGED
- COMPUTE
- DISAGGREGATED



**Converged
Digital
Network at
the Access**

STL Growth Strategy



1



**Technology-led
E2E Solutions**

Increasing market
share by integrated
technology

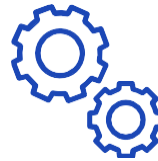
2



**Ecosystem
Alliances and
Investments**

Increase Addressable
Capex through
strategic
investments

3



**Large – Scale
Complex
Integration**

Developing better
integration practices

4



**Key Accounts
Management**

Target 21 KAMs
globally

5



**Top Talent and
Culture**

Drive good returns
to our stakeholders
/community

STL's Innovative Wireless Access Products



Open standards and programmable solutions



5G Multi-Band Radio

Comprehensive Open RAN (Radio Access Network) radio portfolio with indoor small cell and outdoor Macro radio units



Garuda

O-RAN compliant, highly power efficient indoor 5G small cell solution



Wi-Fi 6 Access Solutions

An outdoor Wi-Fi 6 radio unit providing carrier-class connectivity in dense environments



pFTTx

An SDN, cloud-native solution that brings programmability to last mile networks



RIC

RAN Intelligent Controller used to optimize the RAN ecosystem using 3rd party xApps/rApps

Smaller Size



Better Cost



Lower Power



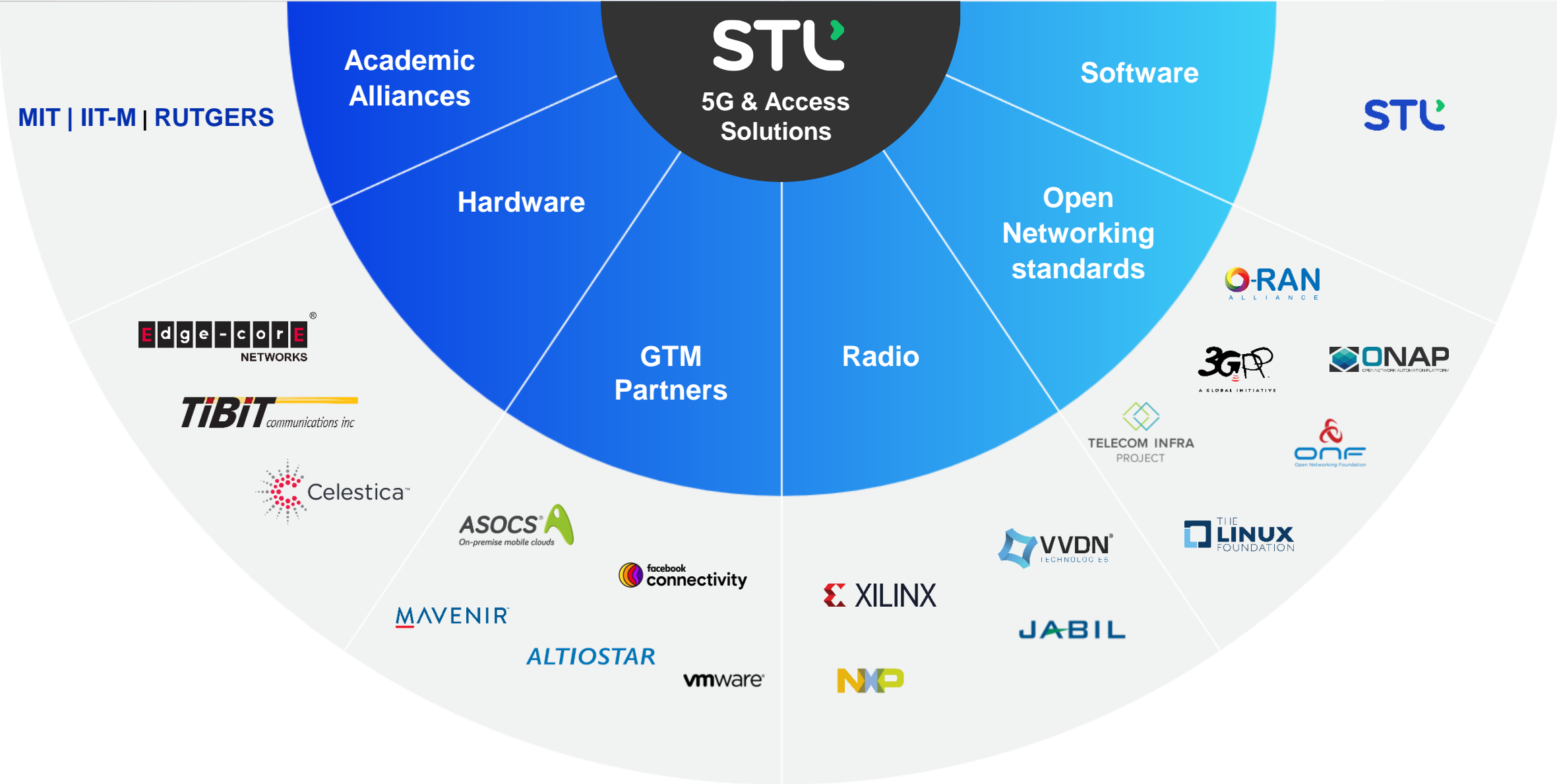
Easier Deployment



Simpler Operations



Backed by STL's Global Ecosystem



Case Studies Across Solutions



Faster Fibre provisioning for a leading French Carrier

30%
Time saving faster installation
5x
More storage space utilisation
1.5 dB
Improved signal strength

opticonn

**Optical
Connectivity**

Transformative digital inclusion connecting 4,045 village in India



**Fibre
Deployment**

2x
Deployment speed

Future ready
IP MPLS architecture
Robotics, big data & analytics

Full-stack solution for world's first Exabyte network

2x
Faster speed of activation

FTR
Better network life and TCO

**FTTx
mantra**
One Solution. Countless Opportunities

**FTTx Integration
Network**

netmode

**Network
Modernization**

\$500 mn. multiyear project for Indian Naval Digital Network

12
Data centres
1600

Sites with 44 network locations
30,000
Network elements

Case Studies Across Customers



30% faster fibre to the home provisioning

Using **Yogalite™ Cable** with Micro-Module for a leading **French Carrier**

2x faster rollout for world's 1st Exabyte network

Using **LEAD360™** and **FTTx Mantra™** for leading **South Asian Telco**

40% cost efficient SDN ready network

Using **FTTx Mantra™**, **iCORE™** to provide high-speed broadband in **4.5 mn homes in India**

3x deployment speed for digital inclusion

Using **LEAD 360™** approach to connect **7.5 mn people and 4,045 villages in India**

50% reduction in cabling requirements

Using **POWER-Tx™** Solution for a **Global Cloud Companies** to serve high Speed data with power

35% reduction in installation cost

Using **TruRibbon™** to serve high capacity data transfer with extremely low latency



Telco



Citizen Networks



Cloud Companies



Large Enterprises

Network modernisation

\$500 mn multiyear project across 1600 sites to design, execute, O&M the Indian Naval Network

7x deployment speed in 10k+ Kms OFC network

\$350 mn project for creating the **world's largest intrusion-proof network in J&K** for Indian Army

Testimonials



**Marc Rouanne EVP & Chief Network Officer
Dish Networks**

“ I am extremely encouraged to see STL taking a leadership role in launching critical components for multi-band radio and other solutions for the Open RAN ecosystem.



**Kevin Murphy MD, Fibre and Network Delivery
Openreach**

“ Our full fibre network build is going faster than ever. We need partners like STL on board to not only help sustain that momentum, but also to provide the skills and innovation to help us go even further.



**Sushil Rawat, VP RAN
Rakuten Mobile**

“ We are excited to see STL developing such a solution which promises to deliver a powerful and immersive Wi-Fi connectivity experience for high-density deployments.



**Anuj Jain, President Network & Fibre
Jio**

“ STL has been our partner since inception. As we enhance our value proposition for our customers, STL as our network partner is enabling the reach of our digital sol. to the last mile..

Testimonials



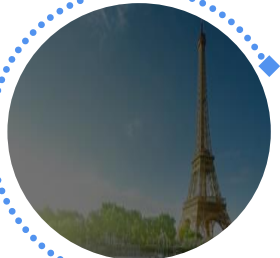
Randeep Sekhon, CTO
Airtel

“ I can validate that STL is a thought leader in optical business and its **strategy of virtualised radio and FTTX is in the right direction.** ”



Dr Lin, President
Chunghwa Telecom

“ Chunghwa Telecom **embraces open networking standards and will continue our collaboration with STL** in exploring the advantages of network infrastructure and cloud architecture. ”



Group VP, Supply Chain
Orange

“ **Now we are fully convinced to partner with STL** because of your technical skill set, installing capabilities and production strength. We wish to do more work with STL in the future. ”



Ewald van der Westhuizen, Regional Director
Vumatel

“ **I can't explain how impressed we were by STL.** It is good to know that the investment we are making is going to be sustainable for the long term. ”

Testimonials



Jaydeep Ranade, Director Wireless Engineering
Facebook Connectivity

“ The **Evenstar program** is a part of our efforts to accelerate the availability and commercial readiness of **Open RAN solutions**, and **we are excited to have STL on board**.



Venkat Krishnan, Executive Director, Global Partner Solutions
Microsoft

“ **STL's digital BSS portfolio** is engineered for innovation at scale and speed. We are confident that STL will help customers **build secure, scalable, and reliable** cloud solutions and create intelligent applications.

Testimonials



**Global TMT Head
Bain Consulting**

“STL is sitting on a sweet spot (a non-chinese digital network builder), where if STL takes right actions, **it can grow 10x.**”



Gartner

“STL **technology** develops and delivers optical communication products, and network and system integration services”



**Professor Soumitra Dutta, Co-Founder and President
Portulans Institute**

“We are pleased to have the opportunity to continue our fruitful and productive partnership with STL”

Testimonials



**RS Sharma, Chairman
Telecom Regulatory Authority of India (TRAI), GOI**

“ It is really exciting to see the growth in 5G. There is a shift that is required towards bringing the adoption of wireless connectivity and **I congratulate the entire STL team for being the growth-driver of this industry.**”



**Anshu Prakash, Secretary,
Department of Telecommunications (DoT), GOI**

“ **5G Edge Mantra is a very innovative product** because it brings together backhaul and front end connectivity. I hope that STL gets a good market for it and we are proud that an Indian company is doing it.”



**Amitabh Kant, CEO
NITI Aayog**

“ By transforming rural lives, STL Garv shall bring about this technology revolution in rural India. **I wish STL a successful journey of enabling and empowering Rural India.**”



**Subashish Gantayet, Commodore
Indian Navy**

“ STL has done a very professional job with the NCN project. **We are really happy to partner with STL. STL's tech which is the best we could have ever got.**”

Testimonials



**Arun Valluri, Wing Commander
Indian Air Force**

“ We know STL as a pioneer in optical Fibre but what I found interesting is that they have moved up the value chain of connectivity with solutions at both application and access level.



**Rajan Mathews, Former DG
COAI**

“ STL has transformed itself, you have been producing stuff in India, you are major exporter of stuff that is made in India. You have innovated on your core and transformed into being an integrator of sorts.

Testimonials



**Gilad Garon, CEO
ASOCS**

“ We are thrilled to partner with STL, their staunch focus on technology and strong customer relationships will go a long way in delivering flexible and innovative solutions to customers.



**Rajen Vagadia, VP and President
Qualcomm**

“ In the coming years I see lot of the India companies playing a role which they would have never played in the past, specifically Infrastructure company like yours.



**Liam Madden, EVP and GM
Xilinx**

“ Our platforms combined with STL’s know-how, architecture expertise, and market reach will enable the Garuda RU system to deliver the high performance and scalability required for any 5G network rollout.



**Ben Henshall, Country Manager India & South Asia
Redhat**

“ We are excited to work with STL as we share a common purpose to transform the design, build-out and management of networks based on open-source technologies

Testimonials



**Susanne Stengade, CEO
6X**

“ We have been working with STL for the last 5 years and we have grown a tremendous business together. **The partnership has worked out amazing for us.** ”



**Gabriele Di Piazza, VP, Solutions & Marketing
VMware**

“ **STL's programmable network function** suite across wired-wireless network deployments running on top of VMware Telco Cloud, keeps us in an advantageous position to support our mutual customers. ”



**Hendrik Wilkens Head Product Mgmt.
MFN**

“ We can really witness how evolved STL is from the glass to the actual implementation and application of the networks and products in the networks. **I haven't witness this ever in my life before.** ”



**Stefan Spaelter VP Sol. PLM
Infinera**

“ **The Fibre tech, deep vertical integration**, and interesting product line create an opportunity for partnering in the future. ”

Testimonials



Jeremy Chelot, Chief Executive Officer
Netomnia

“ Netomnia and STL share a trusted relationship. **STL has subject matter experts who provide the right solutions at the right time.** Truly a great company to work with.



Maarten Verbunt, Managing Director
Maunt

“ We do several developments together and STL is a good partner in it. **STL is really a modern company,** really focused on the needs of the customers. We have made some nice projects so far.



Kurt Pleysier, Business Manager
Wirewave

“ We really like the team in Italy, the team in the UK, which is giving us great support. We really appreciate the professionalism which is behind the STL logo. **The great thing about STL is their vertical integration.**



Marian Kolencik, Head Of Business
Kabel Trade Praha (KTP)

We are happy to collaborate with a company such as STL. Thanks to their innovative approach, we can offer our customers latest products for them to build telecom networks.

Testimonials



**Parin Gala, VP
SagaONE**

“ Wishing the management the very best in achieving their targets and **creating shareholder value**



**Tejas Mehta, Investment Analyst
Old Bridge Capital**

“ The company has come a long way from a product company to an **integrated networks solutions provider**.

Managing Director



Ankit Agarwal Managing Director

As a deep believer in innovation-led growth, Ankit is driving the strategic growth roadmap for STL. To take STL through this next phase of growth, Ankit is playing a crucial role in increasing STL's global reach, enhancing capabilities and solution strength, while also leading disruptive growth strategies through Mergers, Acquisitions and Greenfield projects. Ankit's aim is to transform STL into the next-gen solutions provider that maximizes value for customers, partners, investors, employees and society.

Formerly, Ankit was the CEO of the Connectivity Solutions Business, which he helped expand to over 100 countries and oversaw multiple strategic acquisitions and joint ventures in Italy, Brazil and China. He led STL's launch of first-in-the-world solutions and formulated strategic partnerships with operators globally.

Prior to STL, Ankit led the Corporate Strategy of Vedanta Resources and played a key role in Vedanta's strategic transactions including its \$8.6 billion acquisition of Cairn India, and \$2.6 billion bid for ASARCO. During his time in the Investment Banking division of Deutsche Bank (London) prior to his stint at Vedanta, he played a significant role in cross-border transactions such as Tata Steel's acquisition of Corus for US\$12 billion & Eurasian Natural Resources \$2.7 billion IPO.

Ankit holds a Bachelor's degree from University of Southern California and an MBA degree from London Business School.

 [@ankit007](#)

Leadership



Ankit Agarwal
Managing Director

Ankit is driving the strategic growth roadmap for STL. He has helped STL expand to over 100 countries and oversaw multiple strategic acquisitions and JVs in Italy, Brazil and China.



Dr. Anand Agarwal
Group Chief Executive Officer

Dr. Anand leads STL, a digital networks integrator. He has navigated STL from an optical connectivity company to a global leader in end-to-end network solutions.



Mihir Modi
Chief Financial Officer

Mihir is a seasoned professional with more than 20 years of experience in Finance, M&A, Strategy, and General Management. He joined STL in 2020.



Paul Atkinson
CEO, Optical Networking Business

Paul is a seasoned industry executive with more than 30 years of experience across multiple industries. He joined STL in 2021



Chris Rice
CEO, Access Solutions Business

Chris is a technology expert with 25 years of experience in the telecom expert. He joined STL in 2021



Praveen Cherian
CEO, Network Services Business

A proven senior executive and a strong strategic thinker, Praveen has close to 3 decades of experience in handling high growth teams and business units across multiple industries.



Raman Venkatraman
CEO, Network Software Business

Raman comes with close to 3 decades of experience spanning multiple leadership roles across geographies.



KS Rao
Chief Corporate Officer

Joined STL in 1993 to set up India's first optical-fibre cable plant KS now leads Strategic Supply Chain, Global Policy, Legal Counsel and key partnerships and alliances ecosystem.

Leadership



Anjali Byce

Chief Human Resource Officer

As STL grows exponentially, Anjali and her team are building an agile and culturally strong organisation by running strong programs on talent, culture, values and diversity



Dr. Badri Gomatam

Group Chief Technology Officer

A end to end digital networks technology expert, Badri leads core research in optical communications products and network solutions.



Manish Sinha

Chief Marketing Officer

With experience in consulting, B2B and B2C marketing, Manish leads brand positioning and customer engagement at a time when the Company is growing exponentially.



Akanksha Sharma

Head CSR and Sustainability

Akanksha spearheads the company's vision for CSR and Sustainability and drives a portfolio of community projects aligned to the UN Sustainable Development Goals.



Sandeep Girotra

Global Sales Head

Sandeep is a seasoned sales leader with over three decades of experience in B2B infrastructure business across ICT, IT, Telecom Infrastructure and Telecom Services..



Manuj Desai

Chief Information Officer

Manuj comes with over 20 years of experience .having extensively worked in Architecture, Product Development, Process re-engineering, Analytics, Visualization, Automation, Digitization & Data Science domains.

Board Members



Kumud Srinivasan

(Non-Executive & Independent Director)

- VP and Director of Non-Volatile Fab Manufacturing and Automation Systems at Intel Corporation
- Has spent 30 years at Intel in US, leading multiple global functions, prominent ones being R&D for technology manufacturing, industrial automation and IoT for manufacturing facilities
- She served as the President of Intel India from 2012 to 2016



Sandip Das

(Non-Executive & Independent Director)

- One of Asia's most respected telecommunications professionals and an acclaimed Chief Executive
- Ex-MD of Reliance Jio, Group-CEO, Maxis Communications and Hutchison Essar Telecom (now Vodafone), India
- One of the founding members of private telephony in India and was part of the group of individuals that founded Hutchison Max Telecom in 1994



S. Madhavan

(Non-Executive & Independent Director)

- Fellow member of institute of chartered accountants of India
- Holds directorial positions in top listed companies like HCL technologies, ICICI Bank, UFO Moviez and Transport Corporation of India
- Had set up a successful indirect tax practice, which got merged with PWC.
- Held leadership positions for over 14 years at PWC and was instrumental a leading tax practice



B. J Arun

(Non-Executive & Independent Director)

- Founded and led multiple successful ventures in silicon valley including California Digital, a Linux-based HPC leader and Librato, a software company
- Ex CEO of July Systems - a location-based mobile management platform
- Currently the vice president of Tie global and remains dedicated to fostering entrepreneurship in technology community

Advisory Council Members



Sandip Das

(Member)

- One of Asia's most respected telecommunications professionals and an acclaimed Chief Executive
- Ex-MD of Reliance Jio, Group-CEO, Maxis Communications and Hutchison Essar Telecom (now Vodafone), India
- One of the founding members of private telephony in India and was part of the group of individuals that founded Hutchison Max Telecom in 1994



BS Shantharaju

(Member)

- 15 years of experience as CEO across four large enterprises
- Retired as CEO of Indus Towers, the world's largest telecom tower company
- He was also the CEO of New Delhi International Airports, MD of Gujarat Gas Company (then subsidiary of British Gas), CFO and Country MD of SmithKline Pharmaceuticals Limited for Bangladesh.



Dr. Krish Prabhu

(Member)

- Former CTO of AT&T
- Prior to AT&T, he also worked as the President and CEO of Tellabs, a networking technology company.
- He also worked as a Venture Partner at Morganhaler Ventures and held many leadership positions at Alcatel during his 10-year stint with the company.



JS Deepak

(Member)

- Former Secy. Telecom and Secy. Electronics & Information Technology, Govt. of India. The first ever harmonization, sharing and trading of spectrum in India happened on his watch in 2016-17.
- As Jt. Secy.(Telecom.) from 2008-10, he led the design and conduct of the first ever 3G/4G spectrum auctions in India.
- He was also India's Ambassador & Permanent Representative to the World Trade Organisation (WTO) at Geneva for 3 years and Additional Secretary, Commerce

Advisory Council Members



John B. Medamana

(Member)

- Instrumental in creating networking products and services accounting for multi-billions of dollars of revenue, was an early pioneer in architecting and fielding Telco data networks.
- Deep expertise in optical systems, routing, switching, and PON (Passive Optical Networks).
- Currently serves as a senior-level technology and product strategy consultant for the networking industry.
- Previously, he served as AT&T Vice President, Network and Services Development.
- John holds a master's degree from IIT Madras, India.



Guy Lupo

(Member)

- Instrumental in creating the Network as a Service (NaaS) software concept and getting it adopted by the TMForum for use by the industry.
- He is an innovator and disruptor who comes with over 30 years of experience.
- Guy has led multiple successful ventures across Australia and Israel, including stints at Telstra Bluereef and more.
- He is pursuing a PhD degree from Swinburne University in Australia.
- He expertise's in software systems and security in building scalable and cost-effective software-defined networking products



Hank Kafka

(Member)

- Instrumental in launching the ORAN / Open RAN ecosystem, is a wireless networking leader and innovator. He has been a key figure in the maturation of the mobility industry.
- Hank has been Vice President of Wireless Technologies and Architecture - AT&T and currently serves as an O-RAN ALLIANCE Executive Committee member and an alternate board member.
- He holds an MSEE degree from the University of Illinois.



Paolo Colella

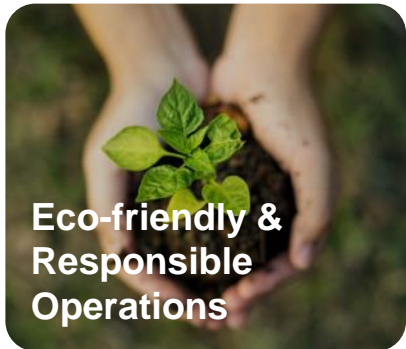
(Member)

- 25 years of experience in Telecommunications, Technology, and Professional Services.
- Held prominent senior executive positions, including India CEO and Head of Global Systems Integration Business at Ericsson
- Having led business operations across 20 countries, Paolo has vast global leadership experience in strategy, business development, service delivery, P&L management, and M&A. His areas of interest are XaaS, 5G, IoT, OSS/BSS, and AI-assisted operations.

ESG Initiatives and its Impact



Environment | Social | Governance



Eco-friendly & Responsible Operations

Caring for our people & the environment

Policies & Systems

on Human Rights, Labour Practises, Fair Wages

1.15M+ m³

Water recycled and reused at STL and replenished in surrounding communities

7,500+ tCO₂e

Reduced through in-plant initiatives and plantations in surrounding communities



CSR Initiatives

Enabling millions using tech & connectivity

1.61M+

lives impacted through social impact programmes on Women Empowerment, Healthcare, Education & Environment

Signatory

To the UNGC & UN WEP

50

ESG Awards won including 7 international wins



World's 1st ZWL Certified

Driving Sustainability

135,000+

MT Waste diverted from landfills

97%

of waste is recycled, reused or co-processed

800+ MT

Plastic saved through innovative packaging



Sustainability Goals

2030: Towards a Cleaner & Greener Future

100%

- Manufacturing locations to be ZWL certified
- Water Positivity globally
- Sustainable Sourcing
- Products families covered under LCAs

50%

Reduction in STL's carbon footprint



ESG Goals

2025: Facilitating a More Inclusive Society

5 Million

- Impacting 5M lives
- Undertaking 5M plantations
- Replenishing 5M cubic meters of water in communities

ESG Initiatives and its Impact



Innovating for good

Transform

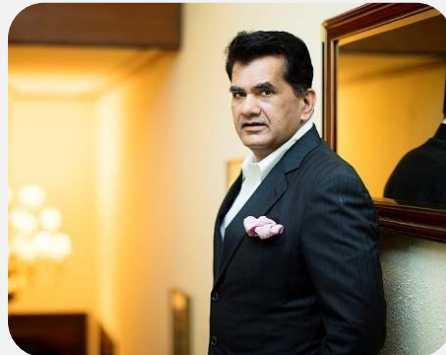
Rural India (Piloting in 11 villages)
for digital readiness

Results

- 27% increase in internet usage
- 76.2% women using supplementary education
- 50% more usage of Govt. Apps
- 8.7 average user rating

STL Garv

- Launched at a power packed virtual event by Shri Amitabh Kant, CEO Niti Aayog
- Industry's first 'Digital Inclusion' solution.
- Impacting over 54k lives across Maharashtra, Telangana, and Uttar Pradesh



Skilling for a better future

86K

Trained Professionals

16K

Certified Professions

Academy

training for deployment of future
ready networks

STL Academy

- Now in Guinness Book world Record
- World's largest online workshop





beyond tomorrow