

Business Unit/Division COM FO BU FCI  
 Department PM FCI  
 Sender Stefan Schachtler  
 Tel. intern 4656  
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## FO News: Cable Distribution Rack (CDR) update



As pre-informed in the FO T&O webinar on July 7, 2021 fast delivery and cost of rack for Data Center service deployments are important.

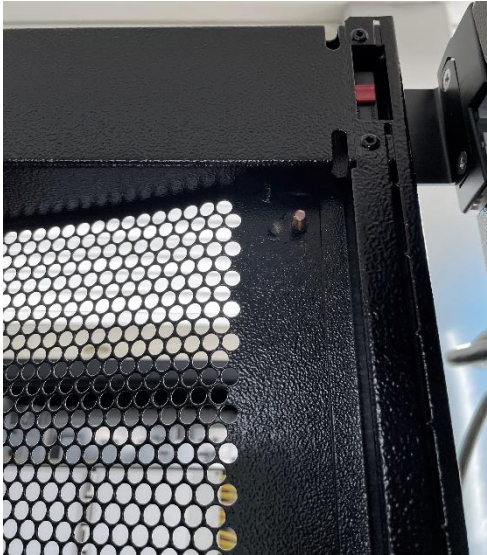
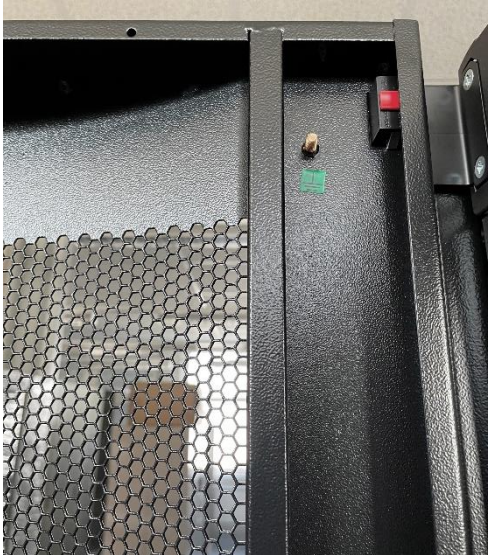
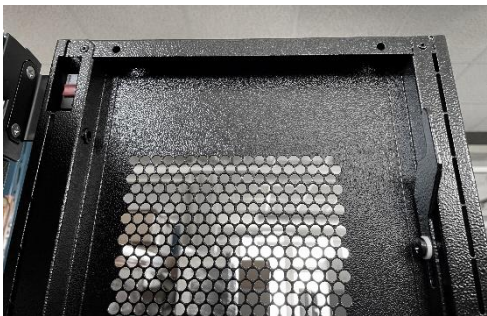
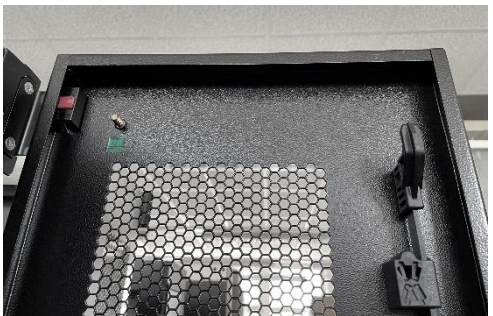
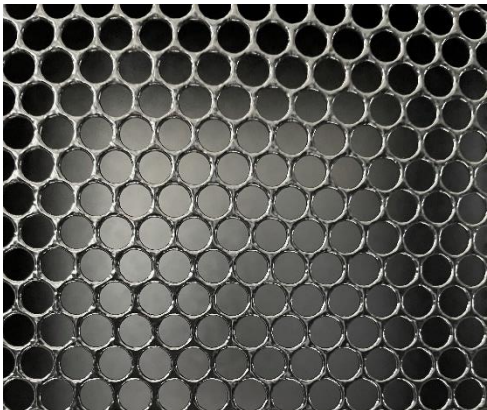
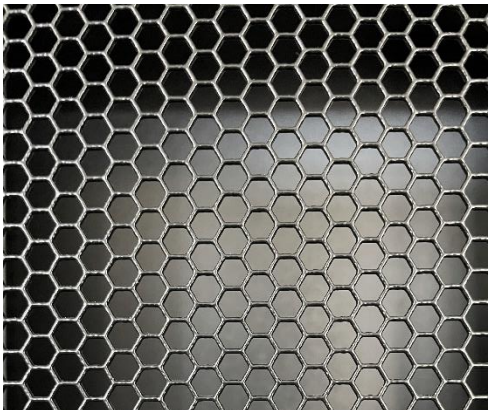
Although our strategic focus is on NGR racks, we are working closely with the CDR supplier to serve legacy customers for better lead times and cost improvements since especially being confronted with huge material price increases.

We would like to announce a design update which helps us in our objective to serve our customers better and faster.


Please review the following changes in detail.





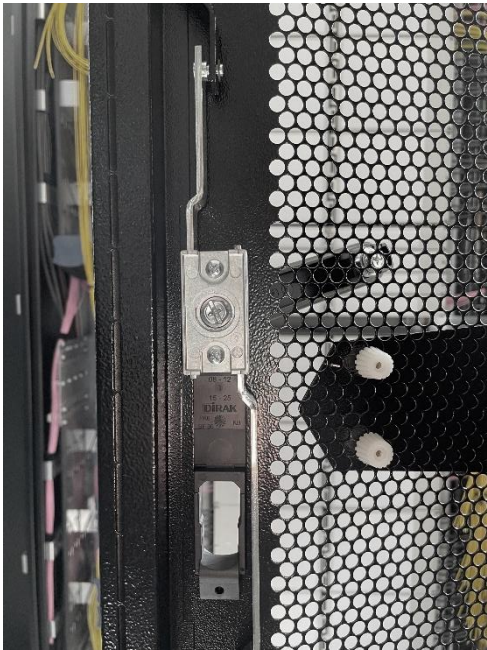

Parts	New design	Present design
External paint		
	Textured leatherette finish which does not show up grease marks e.g., from fingers, which is not significantly different from the existing finish	Smooth leatherette finish

Parts	New design	Present design
600 mm wide curved door		
	Curved form with similar external look but with new box construction and stiffening	Tube stiffeners
300 mm wide door		
	New box construction and stiffening	No stiffeners except for folded double dish panel
Door vent holes		
	Round hole pattern	Hexagon hole pattern

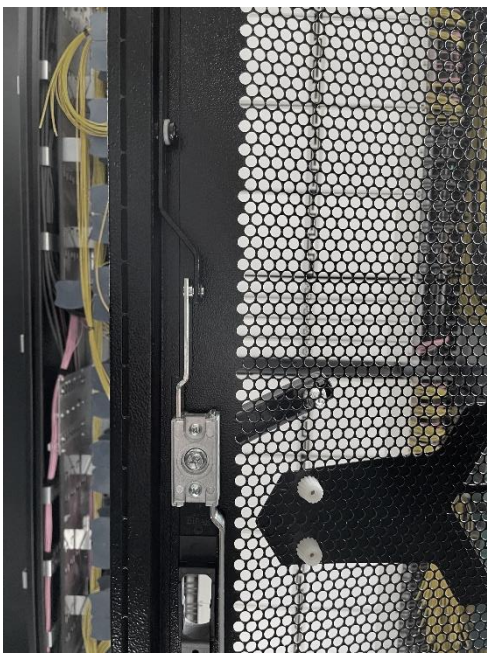









Parts	New design	Present design
Handle		
		
	Slightly different design with same key	



Parts	New design	Present design
Handle label		
	No label	Offset label with old Eaton DELTA <sup>3</sup> brand
Door lock rods		



Parts	New design	Present design
Door lock rods		
	Similar locking mechanism and rods	Rods with plastic support brackets
Door lock mechanism		
	Metal hook	Plastic shoe

Parts	New design	Present design
Internal paint		
	Matte silvery grey that is not significantly different from the existing	Semi-gloss silver with sometimes grease marks e.g., from fingertips
Paint of accessories		
	Matte silvery grey that is not significantly different from the existing	Shiny silver with sometimes grease marks e.g., from fingertips

## Doors and side panels for legacy

- Side panels are the same design and paint finish is close so exchange or adding wouldn't cause any issues in terms of customer acceptance
- New doors fit legacy



- Present doors will be still available on request but with a higher price, longer lead time and a minimum order quantity

## Migration

We do not foresee that any of the changes would cause any issues in terms of functionality or in terms of customer acceptance.

- Item numbers and descriptors will stay same without any changes
- Present stock will be used up
- Purchasing of “new” racks and parts according demand and stock situation is starting now

For a better understanding and presentation to customers, please refer to the [CDR design change PowerPoint presentation](#).

Should you have any questions, please feel free to contact us.

## Summary

- Don't expect any of the changes to cause any issues in terms of functionality or in terms of customer acceptance
- Changes with detailed comparison to present design
- Doors and side panels for legacy
- Item numbers and descriptors will be the same; without any changes
- Use up of present stock with purchasing of new items now
- Separate CDR design change PowerPoint presentation